37

DEF 12-5 JORDAN

INCOMING TELEGRAM *Department of State*

762

84 SECRET

25577 120

Action NEA VV QMA294 KGA136
RR RUEHCR RUCJHK
DE RUQMKG 234A 2431235
Info ZNY SSSSS
R 311217Z
SS FM AMEMBASSY AMMAN
G TO RUEHCR/SECSTATE WASHDC 117
SP INFO RUFHDN/AMEMBASSY LONDON 24
L RUFHPA/AMEMBASSY PARIS 16
EUR RUCJHK/CINCSTRIKE
NSC RUFGWC/DEFREPNATO PARIS
INR STATE GRNC
CIA BT
NSA S E C R E T AUGUST 31
DOD
IGA CINCSTRIKE FOR RAMSEY
AID
MC REF DEPTEL 92.

1965 AUG 31 AM 9 44

DEPARTMENT OF STATE A/CDC/MR
REVIEWED BY Dinacom 2 DATE 2/2/84
RDS☐or XDS☐EXT. DATE
TS AUTH. REASON(S)
ENDORSE EXISTING MARKINGS ☐
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Ammman 111 8-31-65

ASSUMPTION SET FORTH SECOND PARA REFTEL NOT ENTIRELY ACCURATE. IT IS EXACTLY POSITION STATED BY KHAMMASH YEAR AGO BUT HE HAS GRADUALLY WEAKENED UNDER UAC PRESSURE AND NOW TENDS AS HE OBVIOUSLY HAS WITH FRENCH TO STATE FACTUAL UAC REQUIREMENT FOR 60 PLANES. IT IS OUR IMPRESSION THAT YEAR AGO HE FELT PROMPT OFFER OF 104S WOULD ENABLE HIM TO BARGAIN WITH UAC ON OTHER TWO SQUADRONS BUT AS NEGOTIATIONS FOR SUPERSONICS HAVE DRAGGED ON HE FEELS

PAGE 2 RUQMKG 234A S E C R E T
BARGAINING POWER DISTINCTLY LIMITED. EITHER DURING OR IMMEDIATELY FOLLOWING FEBRUARY NEGOTIATIONS HE MADE FLAT STATEMENT THAT GOING FOR MIRAGES RATHER THAN 104S WOULD MEAN HE WOULD HAVE TO REQUEST 60 AND NOT 20 PLANES.

DESPITE ABOVE BACKGROUND WHICH KHAMMASH KNOWS IS FAMILIAR TO EMBASSY, WE WILL SEEK PERSUADE GOJ TO CONFINE NEXT DISCUSSIONS WITH FRENCH TO REQUEST FOR 20 PLANES. AS INDICATED OURTEL 115 (NOT REPEATED PARIS) AND ON ASSUMPTION UAC PAYMENTS CONTINUE WE BELIEVE GOJ SHOULD HAVE NO DIFFICULTY FINANCING PURCHASE OF FIRST SQUADRON. REAL ISSUE WHICH MAY ARISE IS OVER UNIT COST SINCE APPROVED UAC PLAN PROVIDES FOR ONLY 6.5 MILLION POUNDS PER SQUADRON OR WHAT IS ESTIMATED BY CAIRO TO BE COST OF ONE MIG SQUADRON. KHAMMASH HAS REFERRED TO THIS FROM TIME TO TIME BUT WE ARE NOT SURE HE HAS EVER FACED UP TO FACT THAT ALL WESTERN PLANES WHICH HE HAS CONSIDERED COST AT LEAST 50 PERCENT MORE. GP-3. BARNES
BT

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